

# BUYERS GUIDE

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If you are in the market to design and construct a new home, the contacts on these pages will help you **find the builder** for your dream home. If you are a renter, you will find the names of the foremost property managers in our membership list. On these pages we provide you with a comprehensive guide to finding **everything you need to build, remodel, buy, rent and live in your home**.

If you are involved in the home building, remodeling or property management industries, we welcome you to consider membership in our Associations. To learn more, please call us at 248-737-4477 or visit us at [www.builders.org](http://www.builders.org).

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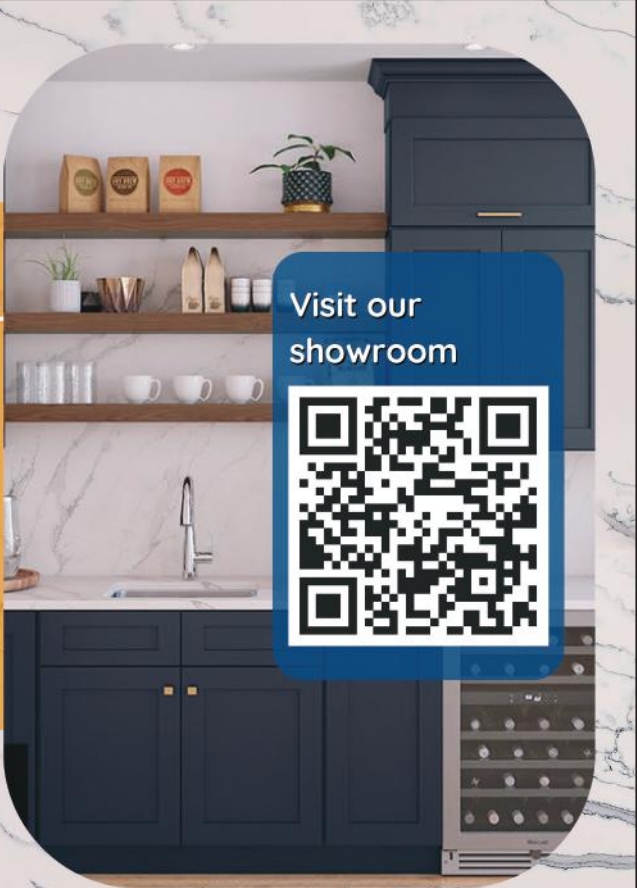
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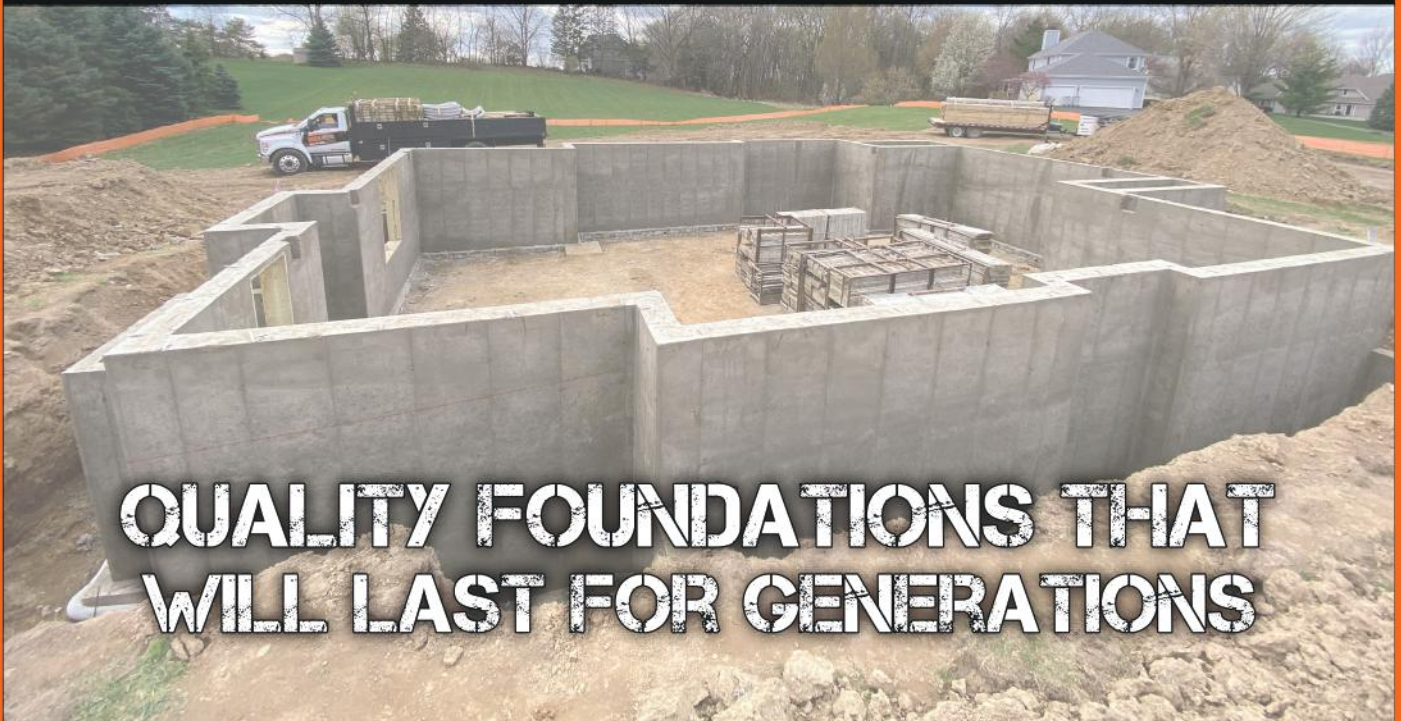




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## 5 Specialty Rooms Home Buyers Really Want

Courtesy of the National Association of Home Buyers (NAHB)

**LAUNDRY ROOM.** A laundry room has consistently been the most popular specialty room since 2003. These rooms are more than a space for appliances and can be outfitted with built-in storage and other features to help make the most of the area.

**HOME OFFICE.** More flexibility with work makes this space in new homes among the most popular. A majority (63%) of buyers want a home office. The share of buyers who desire this has remained above 60% since 2007. Home offices are popular among millennials and married couples with children.

**FLEX/MULTIPURPOSE SPACES.** Formal rooms have their place in homes, but more buyers are saying they want space with the ability to adjust to meet their needs. More than half (56%) of buyers wanted a flexible or multipurpose room. From transforming a guest space into a hobby area or simply a quiet nook to find respite, flexible spaces are grabbing buyer attention.

**SUN ROOM.** The home décor theme of bringing the outdoors in via natural light and indoor plants is growing in popularity. More than half of buyers (54%) in the survey considered a sun room essential/desirable. Generally, sun rooms have large or floor-to-ceiling windows to maximize natural light and can be enjoyed in the summer, spring and fall. In addition, a home with a sun room adds more square feet, providing ample space to unwind and soak up natural light.

**BREAKFAST NOOK.** Stylish and functional, breakfast nooks provide extra space for dining and spending time with family. More than half, 52%, of survey respondents considered a breakfast nook an essential feature. Nooks vary based on the style of your home. However, you can generally find them near or on the side of your kitchen with chairs or a bench and a small table. A designer can help buyers transform the nook into a stylish space or recommend ways to sneak in additional storage space for your kitchen.



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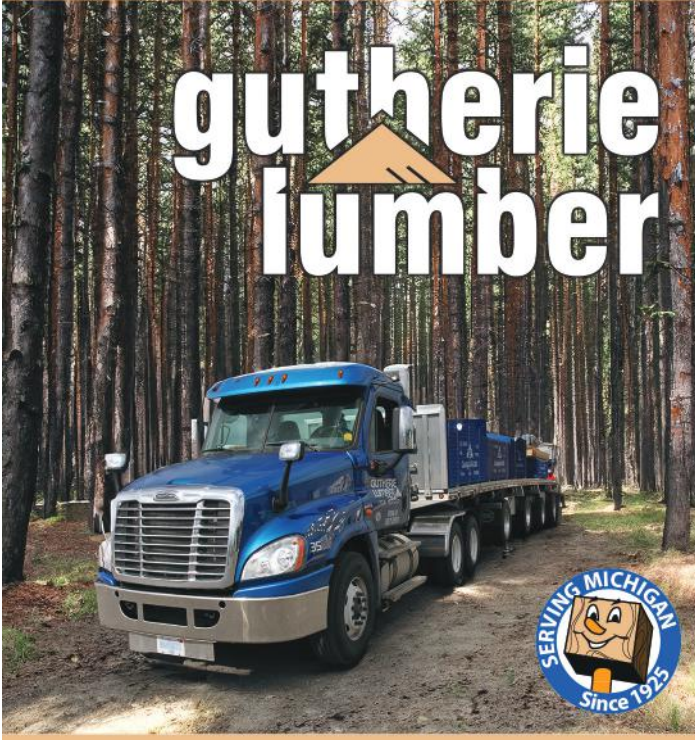
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